

Trading

Distribution network of Enea Operator



Sales of electricity and gas to retail customers realised by Enea SA

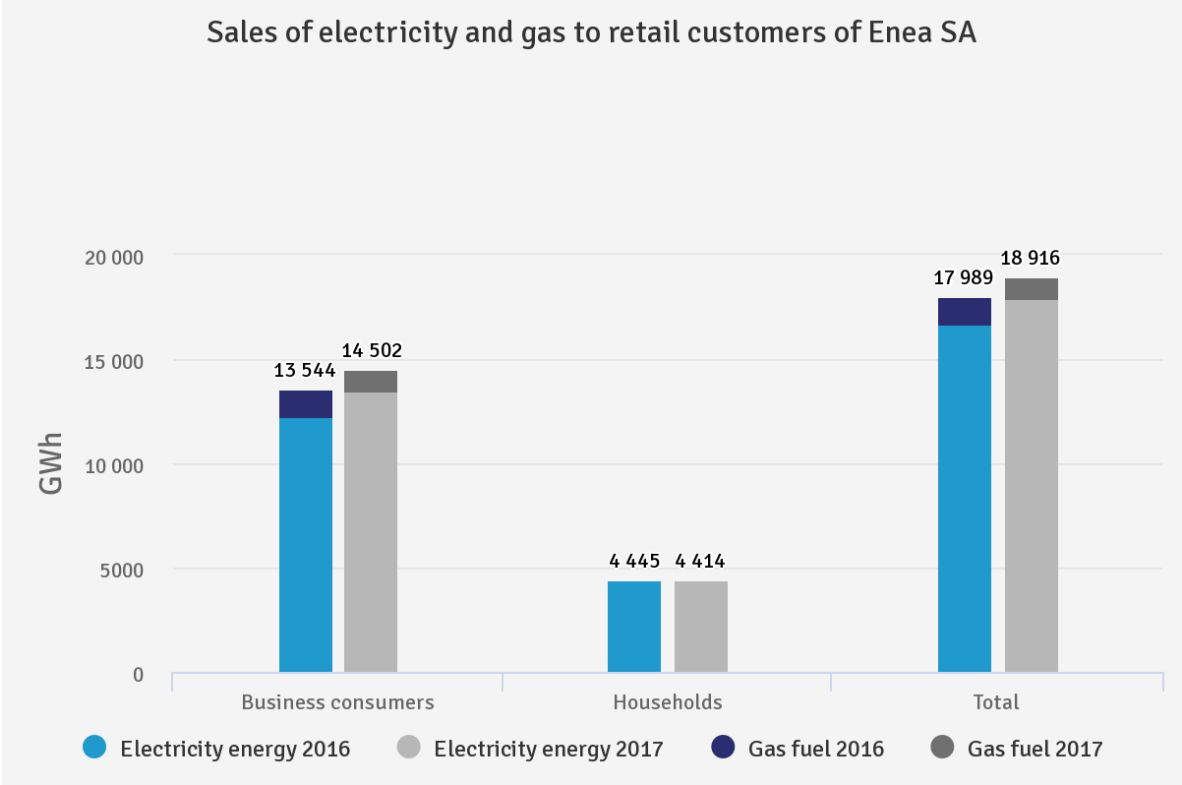


In 2017, compared to 2016, the total sales volume increased significantly

by 927 GWh

i.e. by over 5%.

The increase in sales volume was generated from the sale of electricity to business customers - an increase of 1 250 GWh, i.e. by over 10%. The volume of electricity sold in the household segment remained at a similar level as compared to the previous year (99.3% dynamics). On the other hand, the volume of gas sales decreased. In 2017, total sales revenue increased by nearly PLN 50 million. It resulted from a 3% increase in sales revenues to business customers, i.e. PLN 93 million. Revenues from sales to household customers decreased as a result of the adjustment of regulated tariff prices.



Revenue from sales of electricity and gas to retail consumers of Enea SA

